

Setting up a social venture: why, and how?

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**Taylor Vinters\*** 

### Presented by





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Emma is a dynamic and enthusiastic lawyer with a calm, problem-solving attitude. Emma works exclusively with our charity and social venture clients helping them with a range of commercial and strategic projects including governance, managing risk and contract management processes.

Emma is especially interested in developing purpose-led legal structures for social ventures and helping clients manage the complex implications of such models for internal governance and funding relationships.

### Outline



- What's a social venture, and why do people set them up?
- Legal structures and starting a company
- Key questions and social venture models
- Legal checklist for setting up and launching a social venture
- Discussion and questions
- Helpful links

If you have a question during the webinar, please use the chat box.



allbirds













### The mission...



"We must try to influence everyone running a business that there is a better way to do business... Rather than getting rich and then solve the world's problems why don't we combine the two and through the course of business, rather than charity, each make a positive difference?"

Karen Lynch, CEO, Belu



### Social Venture scale





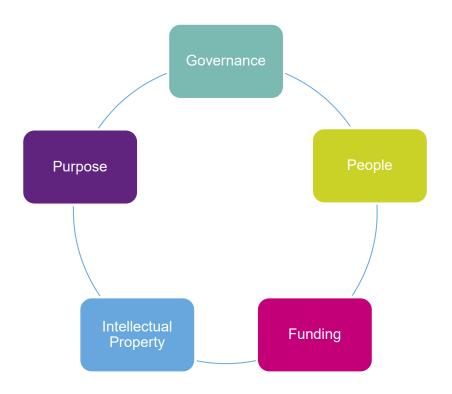
# The social venture equation





## The key questions for starting a social venture





This webinar does not constitute legal advice









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# Why are companies popular?





# Key types of companies



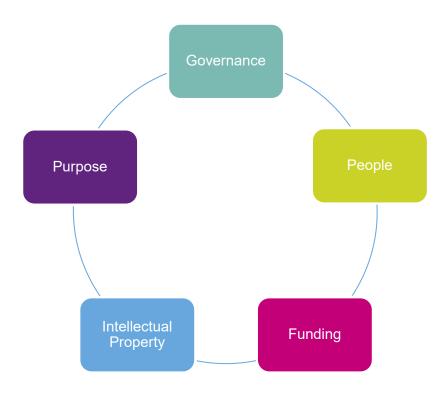
Legal structure	Owner(s)	Manager(s)	Suitability
Private Company Limited by Guarantee	Member(s)	Director(s)	More like a charity. Limits on profit, but also investment.
Private Company Limited by Shares	Shareholder(s)	Director(s)	More like a business. Freedom on profit, but limits on grants.
	Powers under Articles = overall control	Day to day contro + legal duties & responsibilities	I

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# The key questions to pick your social venture model





### How are social ventures funded



Investment // debt

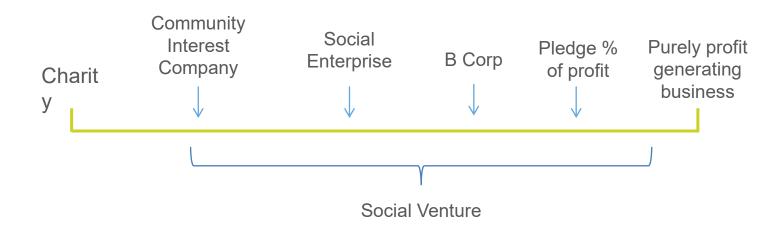
Revenue

Grant funding // crowdfund

Licence // franchise

### The Social Venture scale and different models





#### Movements





Businesses that trade with a social purpose



Movement that believes that "good" tech can save the world



Businesses that meet the highest standards of verified social & environmental performance, public transparency and legal accountability to balance profit and purpose



## Company constitution: Articles of Association



Must have!

Company rules

Published online with Companies House

Require 75% approval to change (shares/members)

Key clauses for social ventures:

- Social purpose ("Objects clause")
- Asset lock (sometimes)
- Dividend restrictions (sometimes)

## **Application**





Must have!

# Key points for social ventures:

- Can incorporate with 'model articles' but need to replace them to be a social venture
  - CICs have a different

### Company name

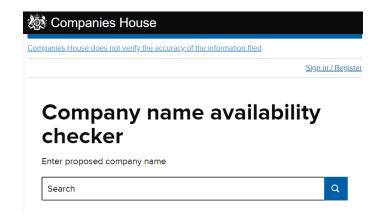


Must have!

# Key points for social ventures:

- Special criteria to use the word 'Foundation' (or 'charity')
- Special criteria to drop 'limited' from name
- CICs don't use 'limited'





## Shareholders' / Members' Agreement



Should have

Key points for social ventures:

- Impact reporting
- 'Entrench' key social venture clauses
- Profits and expectations

Private contract

More detail

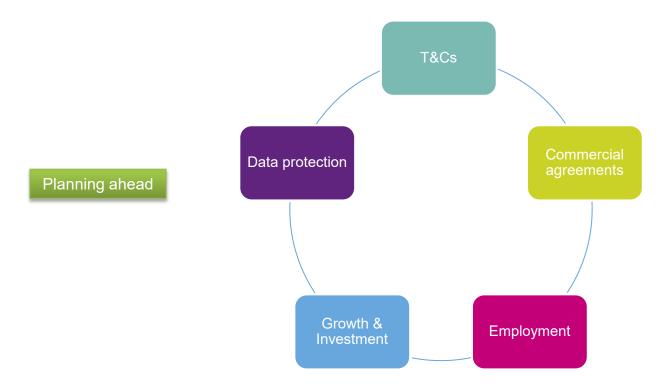
Voluntary

Private Company Limited by Guarantee = Members agreement.

Private Company Limited by Shares = Shareholders' agreement.

# Post set-up





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## Any questions?



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## Helpful links



- Model Articles of Association <a href="https://www.gov.uk/guidance/model-articles-of-association-for-limited-companies">https://www.gov.uk/guidance/model-articles-of-association-for-limited-companies</a>
- How to set up a private limited company- <a href="https://www.gov.uk/set-up-limited-company">https://www.gov.uk/set-up-limited-company</a>
- Being a company director <a href="https://www.gov.uk/guidance/being-a-company-director">https://www.gov.uk/guidance/being-a-company-director</a>
- Board skills audit <a href="https://reachvolunteering.org.uk/guide/how-complete-skills-audit">https://reachvolunteering.org.uk/guide/how-complete-skills-audit</a>
- Guidance from gov.uk on choosing a company name <a href="https://www.gov.uk/limited-company-formation/choose-company-name">https://www.gov.uk/limited-company-formation/choose-company-name</a>
- Virtual pop-ups with Taylor Vinters <a href="https://www.taylorvinters.com/virtual-pop-up">https://www.taylorvinters.com/virtual-pop-up</a>